

Executive Summary

Transformative CFO & operational leader with a proven track record of revitalizing organizations, from startups to industry-leading tech giants. Expertise lies in orchestrating high-impact initiatives that optimize processes, streamline operations, & propel organizations to new heights of success. Throughout career, exceptional results include achieving double-digit year-over-year growth in top-line revenue & profitability, spearheading financial turnarounds, & leading cross-functional teams to exceed expectations. Driven by a relentless commitment to continuous improvement, leveraging extensive experience to drive sustainable growth & position organizations for long-term success. Possesses a proven ability to deliver significant value & drive organizational performance, guiding organizations towards their fullest potential & inspiring the next generation of leaders.

Professional Experience

**International Finance**

- Financial modeling and budgeting
- ROI and investment analysis
- Market research and competitive analysis
- Data visualization and reporting
- Transfer pricing and tax analysis
- Strategic planning and risk management

**Global Project Management**

- Global stakeholder management
- Project management and reporting
- Lean Six Sigma and Business Process Management deployment
- Kaizen facilitation
- Planning tools and techniques expertise

**Instructional Design**

- Training and workshop facilitation
- Authoring training manuals
- Game design and development
- Survey design and analysis
- Public speaking
- Multilingual content delivery

Lenovo Corporation | Morrisville, NC | 2024 – Present**Enterprise & Small & Medium Business (ESMB) Business Management Director, Infrastructure Solutions Group (2025 - Present)**

- Lead ESMB Business Management Organization: Manage a global team responsible for driving profitable growth and P&L operations for a \$4B segment, providing business management and complex deal/pricing intelligence.
- Drive strategic initiatives: Deeply analyze market dynamics and competitive landscapes to prioritize business strategy, identify go to market opportunities, and execute on Lenovo's thought leadership position in the ESMB market.

Global Project Management and Operational Excellence Director, Infrastructure Solutions Group (2024)

- Direct cross-functional project management across all business functions within the Infrastructure Solutions Group aligning with services to deliver innovative liquid-cooled data center solutions and reinforce Lenovo's AI infrastructure leadership.
- Spearhead the analysis of new U.S. GPU export regulations, requiring licenses for sales to restricted countries due to national security concerns, ensuring Lenovo's compliance and safeguarding our market position in a rapidly evolving tech landscape.

Toshiba Global Commerce Solutions | Durham, NC | 2021 – 2023**Chief Financial Officer, Senior Vice President and Board Director**

- As Corporate CFO of a \$1B global tech company with 3,000+ employees, orchestrated a financial turnaround, achieving unprecedented double-digit year-over-year growth in top-line revenue and profitability 2 years in a row.
- Led the entire finance team of 120+ finance professionals across accounting, financial planning and analysis, treasury, credit and accounts receivable, accounts payable, tax, business intelligence, and internal audit.
- Spearheaded a strategic shift towards growth-focused investment instead of cost-cutting, setting new benchmarks for top-line growth and propelling profitability, enabling new innovation centers in the US and Europe.
- Leveraged Board responsibilities to strengthen reporting on critical imperatives such as sustainable profitability and cash management amidst global supply chain shortages, fostering collaborative efforts across conventional silos.

Lenovo Corporation | Morrisville, NC | 2017 – 2021**Chief Financial Officer, Commercial Internet of Things Group (2019 - 2021)**

- Stood up brand new division of Lenovo to enable entry into high-growth, services-led [commercial IoT](#) market.
- Fostered partnerships with C-level executives at independent software vendors critical to new offering sales.
- Operated within budget each cycle, aligning C-suite and Board expectations.

Senior Financial Controller, Data Center Group (2017 - 2019)

- Led 4 growth segments through breakeven profitability challenge after the IBM x86 server business acquisition.
- Served as finance lead on global, cross-functional team from start to finish of multimillion-dollar acquisition enabling Lenovo to develop organic software-defined solutions.
- Managed team of seasoned finance professionals.

The Delphius Institute | Raleigh, NC | 2015 - 2017**Founder and Lead Instructional Designer**

- Managed startup teaching financial literacy and life skills to young adult student leaders.
- Partnered with universities (UNC Chapel Hill, Duke, NC State, Wake Tech) on 1st generation college student programs.

Intel Corporation | Santa Clara, CA | 2007 - 2015

Senior Transfer Pricing Specialist and Project Manager, Global Tax & Trade Transfer Pricing Group (2011-2015)

- Sole global tax lead for restructuring project on CFO's top 15 priorities netting \$100M in annual savings.
- Collaborated with external advisors to oversee [transfer pricing](#) compliance and minimize tax exposure.
- Utilized [Six Sigma Green Belt](#) expertise to co-lead Intel's 15-member global transfer pricing team through multi-year business process management effort enhancing processes, communication, and audit readiness.

Corporate Marketing Group Senior Financial Consolidator, Sales & Marketing Group (2010-2011)

- Managed financial consolidation and reporting of \$1.1B budget for Intel's Corporate Marketing Group to enable execution of end user marketing campaigns in support of Intel's platform brands.
- Prepared financial summaries for [VP and Chief Marketing Officer](#) to facilitate global resource allocation decisions.
- Provided budget guidance and optimized spending for HQ and 6 geographies every financial reporting cycle.

Manufacturing Systems Engineer & Systems Trainer, Technology & Manufacturing Group Fab 68 Operations (2008-2010)

- Designed 2 critical manufacturing systems needed for successful start-up of Intel's new \$2.5B chipset factory.
- Managed \$150M in annual commodities and supply chain readiness for ramp of new factory in China.
- Led interactive workshops to train 25+ engineers as experts on purchasing software to fulfill factory order needs.

Senior Financial Analyst, Technology & Manufacturing Group Mask Operations (2007-2008)

- Managed \$180M annual expense budget for [Intel's captive mask operations'](#) 300-member organization.
- Executed monthly financial close, forecasts, and annual plan to ensure legal compliance and priority alignment

Chang An Law Firm | Beijing, China | 2006

International Business Consultant

- Led senior management in 1st phase of strategic, international growth plan for new joint-venture partnerships.

The Center for Corporate Citizenship | Chestnut Hill, MA | 2005

Member Research and Information Strategist

- Surveyed 350 corporate members, analyzed data, and published 2 corporate citizenship reports on findings.

Wiley Rein & Fielding LLP | Washington, DC | 2000 - 2004

International Trade Specialist (2001-2004)

- Reduced data outsourcing costs by 35% by conducting in-house statistical and financial analysis.
- Prepared testimony in cases before [U.S. International Trade Commission](#) and [U.S. Department of Commerce](#) resulting in 3 multi-million dollar case victories for international trade clients.

Project Assistant (2000-2001)

- Managed time-sensitive projects with 5+ people, defining and driving project deliverables.

Open Society Archives | Budapest, Hungary | 1999

Archival Specialist

- Wrote proposal targeting 30+ donors to [International Repository of Human Rights Abuses](#) for public awareness.

Education



Masters of Arts in Educational Technology | 2017

[Michigan State University](#) | East Lansing, MI | 4.0/4.0

Received [Graduate Certificate in Serious Game Design](#). Extensive studies in human-centered design.



Doing Business in China Global Certificate | 2008

[Thunderbird Garvin School of International Management](#) | Glendale, AZ | 4.0/4.0



Masters of Business Administration in Finance & Global Management | 2005

[Boston College](#) | Chestnut Hill, MA | 3.5/4.0

Merit scholarship recipient due to academic excellence and community service involvement.



Bachelor of Arts in International Relations (major) & Statistics (minor) | 2000

[Mount Holyoke College](#) | South Hadley, MA | Cum laude graduate

[McNair Scholar](#) and elected member of [Sigma Iota Rho](#) International Studies National Honor Society.

Awards and Interests

- ❖ Frequent [guest speaker](#) and [writer](#) on hot topics in finance and operations for professional & student audiences | 2009-2025
- ❖ World travel enthusiast with [extensive travel experience](#) on 6 continents and proficiency in 5 languages | 1994-2025
- ❖ Granted Finance Bravo award for standing up financial infrastructure for a brand new [IoT division](#) at Lenovo | 2020
- ❖ Team lead for award-winning blockchain team in Lenovo Financial Leadership Program at [INSEAD](#) in Singapore | 2019